



# **SAP Ariba – Supplier Fact Sheet**

Procurement

9 November 2021

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## What is SAP Ariba and why are we changing?



SAP Ariba is a cloud based digital procurement platform, allowing Newcrest and suppliers to tender electronically delivering greater efficiencies. We will also leverage Ariba's capability to manage supplier performance.

# Why has Newcrest changed its Source-to-Contract platform?

The move to SAP Ariba allows Newcrest to manage the entire strategic sourcing process from sourcing through to contracting and supplier performance management via a single platform.

- We are driving digitisation
- Creating better management visibility
- Improving **efficiency** through standardisation
- Providing improved reporting, analytics and data quality



# How will this change help you as a Supplier?

- A better user experience with new features in SAP Ariba
- Digitised sourcing and contract processes on an industry leading platform
- Opportunity to digitally sign contracts
- Collaborate online for contract performance management (Scorecards)

Newcrest will now be asking you to respond to sourcing events through SAP Ariba.

### **Supplier Actions Required**



Our goal is to ensure that value is achieved throughout the supply chain and that all transactions adhere to our Company Policy and Standards.

#### What are we asking of you?

- Newcrest's Procurement function aims to ensure that we partner with our suppliers to capture value through safe, efficient, continuous improvement and innovation.
- Sourcing Events will now be submitted through Ariba. To do this you will need to register for a free account with SAP Ariba, or link your existing account to Newcrest.
- We will request digital signing of a contract via DocuSign.
- Finally, for chosen supplier engagements with Supplier Performance Scorecards, these will be enabled digitally through Ariba.

#### What's in it for you?

Newcrest is a member of the International Council on Mining & Metals (ICMM) and is committed to uphold the 10 principles of the ICMM.

This includes ensuring that we have a sustainable procurement framework and that our supply chain recognises and is working towards a collaborative approach and shared commitment to adhere to these principles.

## **Supplier Journey in Ariba**



### Opportunity

Newcrest publishes a sourcing event to invited suppliers and nominated supplier contacts receive an invitation.

### Registration

Supplier <u>registers</u> for an Ariba account or links existing account to Newcrest.

### Response

Supplier submits a response to the sourcing event via Ariba.

#### Qualification

Supplier response evaluated and qualified by Newcrest.

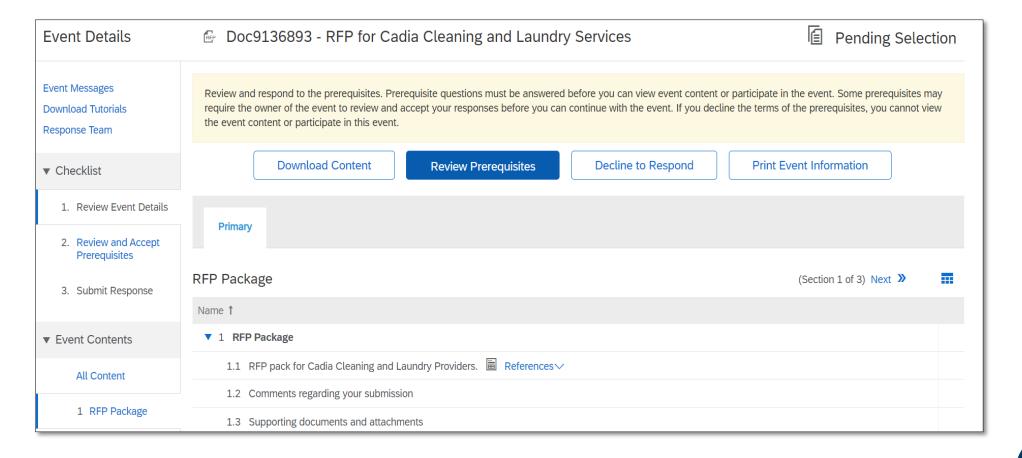
#### Contract

Selected supplier receives and accepts contract issued via DocuSign.



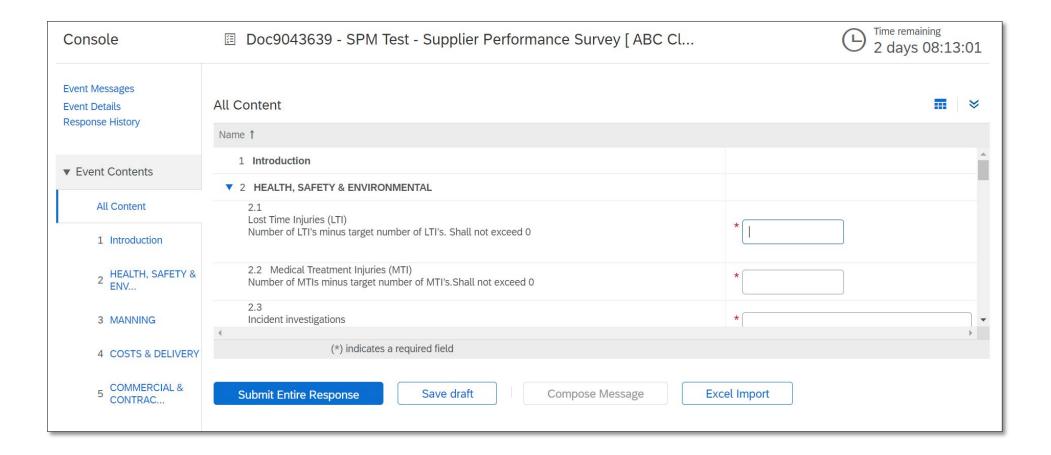
Below are some common things you may see while using Ariba.

#### Screen Image 1: Sourcing Event



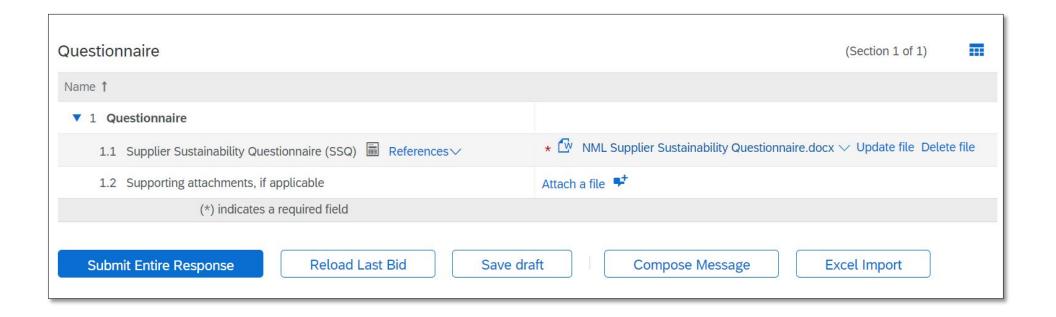


#### Screen Image 2: Supplier Performance Survey



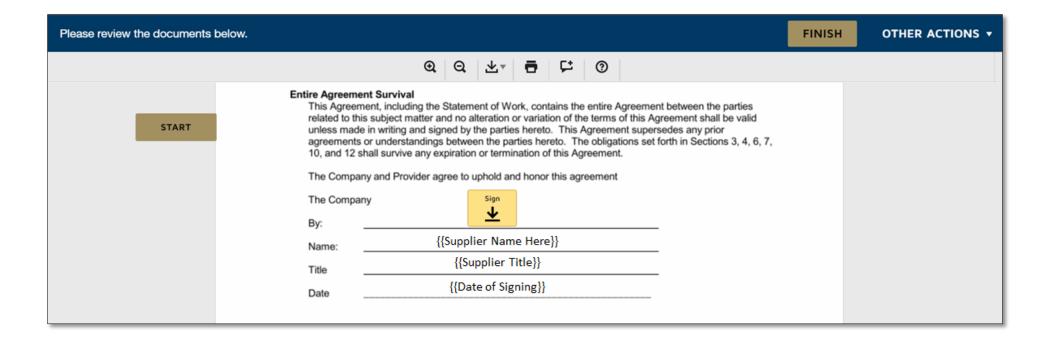


### Screen Image 3: Supplier Sustainability Questionnaire





#### Screen Image 4: Contract Signing with DocuSign



# **Need Support?**

## **Ariba troubleshooting & support**

For Ariba technical support, suppliers should access Ariba Network Supplier Support Centre via the 'help' menu within Ariba.

Other international access numbers are also available via the <u>Ariba Support Centre</u>.



# Supplier FAQ's



#### Why did Newcrest change to SAP Ariba?

Newcrest converted to SAP Ariba to allow us to manage our entire strategic procurement process from strategic sourcing through to contract management and supplier lifecycle and performance management via a single platform.

#### How will it change things for me?

As a Supplier, for future sourcing events you will need to submit your tenders through the SAP Ariba system. To do this you will need to register for a free account with SAP Ariba, or link your existing account to Newcrest.

#### Do I have to pay for a SAP Ariba Account?

No, the SAP Ariba Account for sourcing, contract management and supplier lifecycle and performance management is free of cost to you.

#### Can't I just submit tenders using the old processes?

The old tender process will no longer be used. Newcrest will assist you through the process of registering for an account so we can continue to engage in our business relationship. The new system is easy to use and provides you with an improved Supplier experience.

#### Who should I contact if I have any trouble with registering?

If you are having trouble with registering please contact your Newcrest procurement contact. Be sure to mention the error message (with screenshot) and what browser you are using. You may wish to try using a different web browser (e.g. Microsoft Edge, Chrome).